


Welcome

to the

Boulder Dance Coalition

Annual Meeting

May 21, 2017



Agenda

1. Welcome / General Remarks
2. Reports:
 - Financial Report
 - Avalon Report
 - Avalon Management Committee Report
 - International Festival
3. Questions / Comments from Members
4. Election of Directors

Best of Boulder



Third Place: Best Dance Studio

Ad: pg 63

Place to Dance: pg 70

Best Dance Studio: pg 95

Best of Boulder

Place to Dance

Third year in a row!



The Avalon Ballroom is serious about dancing. And when we say dancing, we mean all kinds of dance. The Avalon's website says "come and enjoy contradance, swing dance, salsa, waltz and other dances on a large cushioned dance floor at the Avalon! All events include a dance lesson. No partner or experience needed."

The dance happy folks at The Avalon have lessons and exhibitions of various types of dance going on all the time. It is truly a place that celebrates the art of movement. No wonder it's our readers first choice when it comes to where to dance. So whether you're in the mood to two-step in a cowboy hat or experience the sexy intensity of salsa, The Avalon is the place to learn it, and do it.

Current Ownership Share

- We currently own 25% of Boulder Dance LLC
(Last year: 24%)
- Last shares bought at \$36,019
- We have a ways to go. Donations are important.
- Legacy giving will be essential to fully own the Avalon



Accomplishments

Goal Areas:

- Coalition Vitality
- Communication
- Avalon Development



COALITION VITALITY

1. 45 group members at end of 2016
2. 295 individual members (267 with active email addresses)
3. \$5051 in donations, including \$2300 from Colorado Gives Day
4. Increase of \$135 from year before
5. Colorado Gives Day a great success – increase of \$1000 from year before
6. Annual Meeting held and election for directors held
7. Held Board Meetings monthly and published minutes:
www.boulderdancecoalition.org / resources tab / links / BDC Public Documents / BDC Meeting Minutes
8. Financial Committee met quarterly to review financial status; continues to improve financial statements; issued quarterly reports to the board
9. Bookkeeping for BDC is being done by Larry Utter.
10. Tax filing done in house by Chuck Palmer.



COMMUNICATIONS

- International Festival was successful in terms of attendance, vendor satisfaction, and fun had.
- Lost \$800
- **Volunteers continue to be a challenging issue.**
- Awarded the Boulder Weekly Best of Boulder Award for “Best Place to Dance in Boulder County 2017”, third year in a row.
- Working on further upgrades and refinement to web site – slowly.
- Still working on an electronic newsletter



AVALON DEVELOPMENT

- Purchased 0% more of the Avalon. Purchased 1% after end of FY
- Coalition now owns 25% of the Avalon.
- Jim Schwartzkopff is continuing as the Avalon Manager for his fourth year
- The Avalon Management Committee is working well and pursuing new ideas
- Art in the Main Lobby has been significantly refreshed. Art remains in the Ballroom and Kitchen.
- Fall and Holiday work parties were held with good attendance.



Donations

	2016	#	2015	#	2014	#	2013	#	2012	#	2011	#
Regular	\$1,290	13	\$2,651	23	\$1,393	8	\$2,590 ³	19	\$1,560	31	\$261	17
Assoc CGD	\$315	3	\$400	2								
CGD	\$2,296 ¹	43	\$1,215	17								
Foundations	\$1,150 ²	2	\$650	2	\$600	2	\$600	2	\$600	2	?	
In Memory									\$1,760 ⁴	21		
TOTAL	\$5051	61	\$4916	44	\$1993	10	\$3190	21	\$3920	54	\$261	17

What YOU can do!

Provide input and ideas

Donate / Legacy Giving

VOLUNTEER



Current Committees

Finance

Communications

website, social media,
newsletter, branding, logo,
signage, other (print media etc.),
publicity / marketing

Membership

International Festival

By-Laws

Recognition

You do
NOT have
to be a
board
member
to be on a
committee

Boulder Dance Coalition website:

www.boulderdancecoalition.org

Web problems / questions:

webadministrator@boulderdancecoalition.org

Avalon Management Committee (AMC):

AvalonManagementCommittee@boulderdancecoalition.org

Avalon Manager:

avalon@boulderdancecoalition.org

Lastly:

president@boulderdancecoalition.org

Financial Report

Financial Summary FY 2016

	2016	2015	2014	2013
Assets				
Bank Accounts	88,507	39,236	66,598	116,886
FDIG (25.3726%)	134,174	133,496	133,693	134,441
Boulder Dance LLC	716,720	728,916	590,262	407,434
	(24%)	(24%)	(20%)	(14%)
Schwab Account	3,817	3,817	3,817	0
Total Assets	938,826	901,764	794,370	658,761

Financial Summary FY 2016

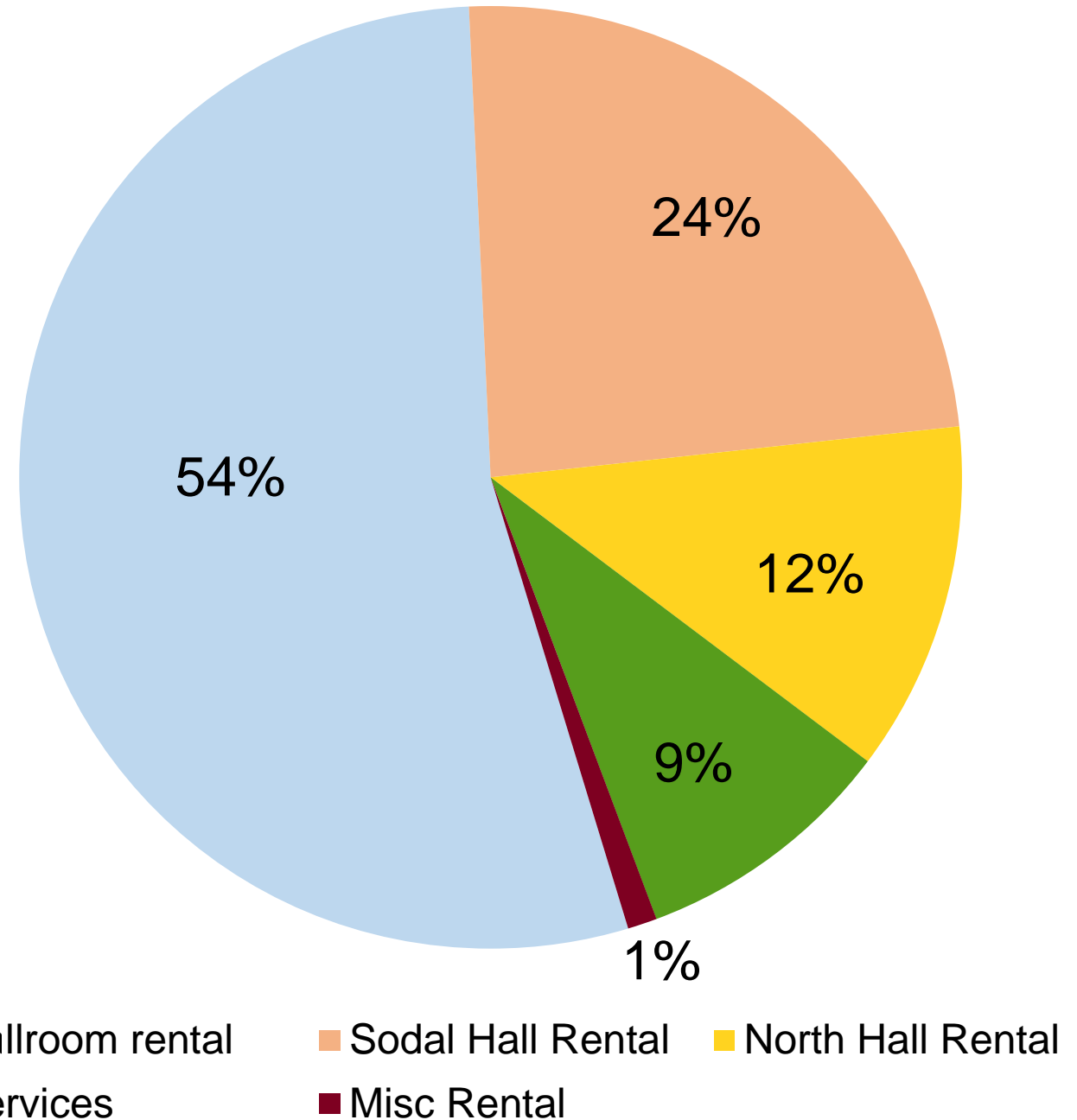
	2016	2015	2014	2013
Income/Expense				
Donations - Extraordinary	0	0	85,604	0
BDC Operations				
Income	9,969	46,594	22,366	5,104
Expense	10,367	4,969	9,414	4,473
Net	(398)	41,625	12,952	631
Festival				
Income	6,251	7,045	6,086	6,293
Expense	7,071	7,631	5,731	6,341
Net	(820)	(586)	355	(48)
Avalon				
Income	196,052	233,477	211,656	194,684
Expense	164,769	175,056	165,853	143,506
Net	31,282	58,421	45,803	51,178
Total Net Income	30,064	99,460	144,714	51,761



Avalon Income

2016

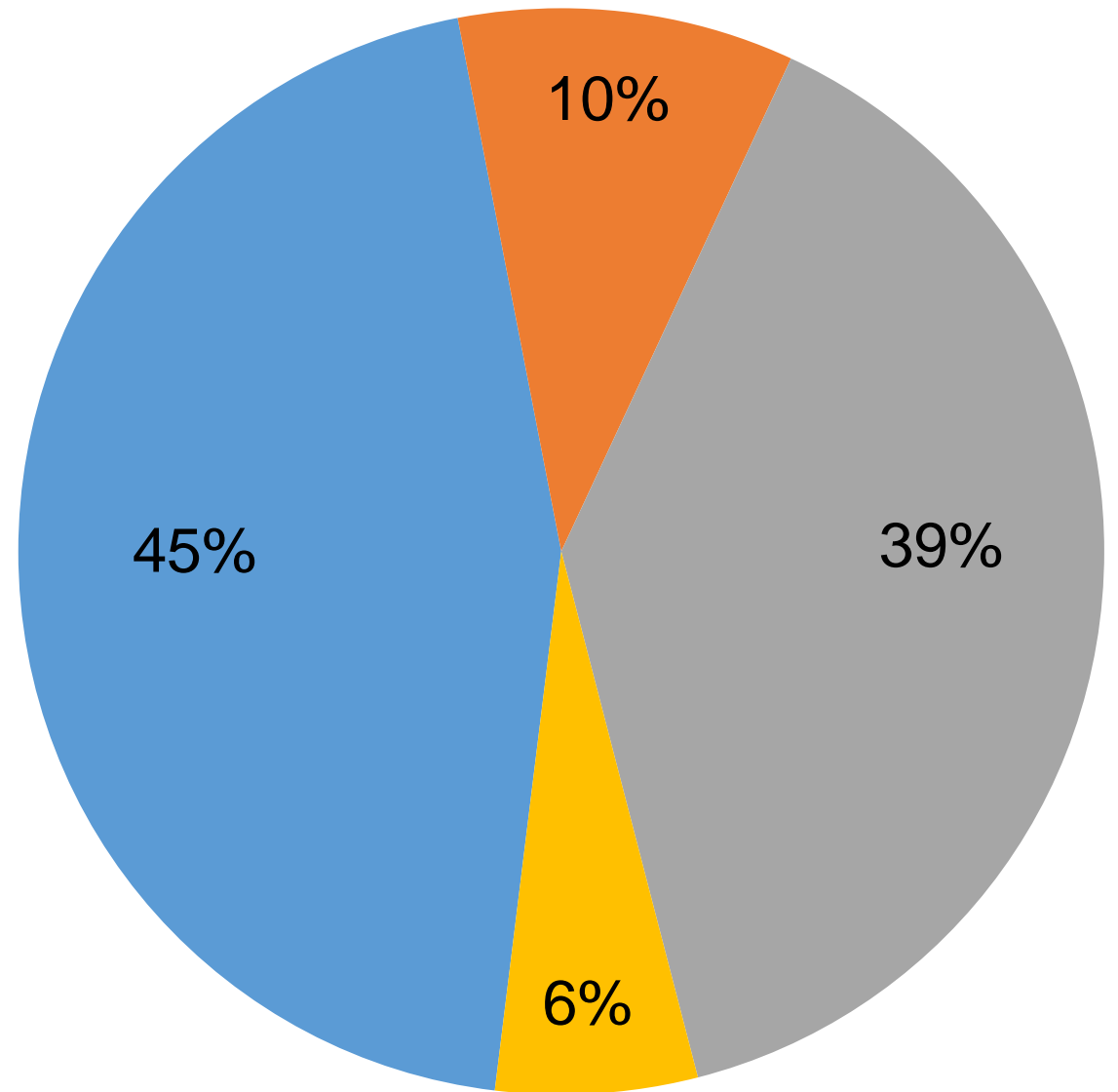
Ballroom rental	\$107,088	54%
Sodal Hall Rental	\$47,553	24%
North Hall Rental	\$24,323	12%
Services	\$17,151	9%
Misc Rental	\$1,398	1%
	<hr/> <hr/>	
	\$197,513	100%





Ballroom Rental by Type of Use

	2016	
Regular Dances	\$47,950	45%
Special Dances	\$10,789	10%
Community Events	\$41,636	39%
Private Parties	\$6,713	6%
(only 15 allowed)		
	\$107,088	100%



- Regular Ballroom
- Special Dance
- Community
- Private Party

Boulder Dance Coalition (BDC)
Sales by Item Summary
 March 2016 through February 2017

	<u>Amount</u>		
Service			
Ballroom rental			
BC Ballroom, Community	41,636.39		41,636.39
BP Ballroom, Private Party	6,712.89		6,712.89
BR Ballroom, Regular	47,949.78	-1,559.41	46,390.37
BS Ballroom, Special Dance	10,789.08		10,789.08
Total Ballroom rental	<u>107,088.14</u>		107,088.14 Ballroom
Equipment Rental	500.00		500.00
Event Staff	10,520.84		10,520.84
Janitorial BD	6,050.00		6,050.00
Kitchen Rental	80.00	80.00	
North Hall	24,323.06		24,323.06 North Hall
Private sessions	1,318.00	1,318.00	
Room Set up	80.00		80.00
Sodal Hall			
SHR Sodal Hall Regular	43,835.44		
SS Sodal Hall Special	3,717.52		
Total Sodal Hall	<u>47,552.96</u>		47,552.96 Sodal Hall
Total Service	197,513.00		
Discounts			
OQD	-1,559.41		
Total Discounts	<u>-1,559.41</u>		
TOTAL	<u>195,953.59</u>		
		1,398.00	
			1,398.00 Misc Rental
		17,150.84	
			17,150.84 Services
			<u>197,513.00</u>

- **Avalon Report**

Chuck Palmer

- **Avalon Management Committee Report**

Current Members: Maggie Butler

Caroline Stepanek

Ingvar Sodal

Chuck Palmer

- **International Festival Report**

by Festival Manager Jim Schwartzkopff

Questions and Comments from Members

- What is going well?
- What is not going well?
- What could be improved?



Current Board of Directors

	Name		Term Exp
1	Deborah	Howard	Apr-2017
2	William	Johns	Apr-2017
3	Susie	Reisser	Apr-2017
4	Larry	Utter	Apr-2017
5	Jim X.	Borzym	Apr-2018
6	Willard	Crary	Apr-2018
7	Chuck	Palmer	Apr-2018
8	Susan	Smith	Apr-2018
9	Rick	Thompson	Apr-2018
10	Steward	Hartman	Apr-2019
11	Radu	Popescu	Apr-2019
12	Joseph	Snowhawk	Apr-2019
13	Caroline	Stepanek	Apr-2019
14	Marie-Dominique	Verdier	Apr-2019

From the Bylaws:

“The number of Directors shall be not fewer than three nor more than fifteen”.



Election of Directors

Nominees: Deborah Howard
Bill Johns
Susan Reisser
Larry Utter

Procedures for Voting

- A quorum of the Individual Members, for the purpose of electing their Council Representative, shall be 10% of the Individual Membership then of record.
- A quorum of the Representative Council for an Annual Meeting shall be 30% of the Group Members of record as of the date of the Annual Meeting. The Individual Membership Representative shall be counted to meet the quorum requirement.
- A group Representative may at most represent three Group Members.
- Election of Directors shall be done using a secret paper ballot of the Representative Council. Each Director shall be elected by the affirmative vote of a simple majority of the votes cast for that Director by the Representative Council.

Boulder Dance Coalition website:

www.boulderdancecoalition.org

Web problems / questions:

webadministrator@boulderdancecoalition.org

Avalon Management Committee (AMC):

AvalonManagementCommittee@boulderdancecoalition.org

Avalon Manager:

avalon@boulderdancecoalition.org

Lastly:

president@boulderdancecoalition.org