

A model of the Turnverein, a dance and cultural center in Denver, showing an alternative way to organize and manage membership and operations of dance activities and events at a space similar to the Avalon Ballroom, which the VAC operates.

<u>Topic</u>	<u>Turnverein</u>	<u>VAC</u>
Type of Organization	Non-Profit 501c7 - Social and recreational club. Must derive 65% of gross income from membership dues. No more than 15% of gross income can be from public use of facilities. Can have license to serve alcohol.	Non-Profit 501c3 - Charitable, educational, religious, scientific, literary, etc. All income is used for mission of organization.

<u>Topic</u>	<u>Turnverein</u>	<u>VAC</u>
Number of members of Board of Directors	12	14 - 15
Selection of Directors	Nominations Requested from Membership. Nominees are elected at annual meeting. Officers are elected by Board.	Nominations Requested from Membership and made by Board of Directors. Nominees are elected at annual meeting. Officers are elected by Board.

<u>Topic</u>	<u>Turnverein</u>	<u>VAC</u>
Number of Members	1600 individual members	?
Type of Members	<u>Non-Profit Groups</u> request to join the Turnverein but do not pay membership dues. They have rights and responsibilities regarding the use of dance floor and facilities. <u>Individuals</u> purchase memberships directly in the Turverein, pay annual dues and are associated with Non-Profit Group(s) who have joined the Turverein by indicating a preference when applying for membership. Individuals do not pay membership fees to the 6 Non-Profit groups.	Both Groups and Individuals have separate memberships and pay membership dues separately. Dues may be variable for groups.

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Annual Membership Dues	Single Individuals pay \$48 for annual membership. Exceptions include special annual membership fees: (1) a Senior/Student pays \$34; a Couple living together pays \$90; a family pays \$110.	Individuals pay \$10 and Groups pay \$25 (except for one large group that pays \$50).

Standard Rental Fees

Standard Ballroom rental/user fees for 6 Non-Profit Groups: \$39 per hour for first 3 hours; \$17 for each additional hour. \$55 for management and cleanup. \$10 for parking. There may be other fees for other renters. The fees tend to be very straight forward and consistent for the non -profit groups and the public. The rental fees are not published on the Turnverein website.

Rental fees are not published on the VAC/Avalon website. They are more detailed than the Turnverein's rental fees. They use both the type of renter and the day and the time of day as criteria for determining the fee.

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Total Income from dance facility operations	Annual income averages about \$182, 230	Avalon annual income is about \$142,033 in 2010.

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Use of Dance Facilities: Sunday - Friday Evenings	Six Group members use the Turnverein ballroom dance floor on designated nights of week, Sunday through Friday, and pay user fees. They cannot be bumped unless they agree because having use of the ballroom on a designated evening is part of their guaranteed rights.	Avalon Dance floor is rented on first come, first serve basis, with bumping occurring in certain cases.
Use of Dance Facilities: during the day and Saturday	Six Group members and anyone else: Monday through Friday during the day, and on Saturday both day & evening : ballroom and lower level Ratskeller dance floor can be rented for special events.	Dance floor is rented on first come, first serve basis, with bumping may occur in certain cases. Workshops have precedence over other events.
Organization of dance activities and events at Ballroom	The Turnverein is owner of the facilities. <u>Each of 6 Non-Profit Groups</u> organizes its evening at the Turverein. It collects entrance fees from both members and non-members. Most of the 6 groups collect a \$5 from members and \$8 from non-members. They use the entrance fees to pay the rental/user fee to the Turnverein and keep any money that remains.	The VAC leases the facilities from the Boulder Dance LLC, the owner of the facilities. Those that rent the Avalon Ballroom and adjacent spaces organize their own activities.
Use of rental fees from dance activities and events	The <u>Turnverein</u> uses the rental/user fees to pay for hired building managers, maintenance and parking attendants. There is also a building improvement fund.	<u>The VAC</u> uses rental fees to pay for hired cleaning, maintenance, rent to Boulder Dance LLC as well as purchase of shares of ownership in the Boulder Dance LLC, which is the owner of the building housing the dance space. The Vac pays for building improvements based on its share of ownership.

**Maintenance
and Repair
Work**

Most maintenance and repair work is outsourced.
Volunteers help with other tasks.

Maintenance and repair work, as well as other
tasks, is both outsourced and done by
volunteers.